# Financial & Estate Literacy Workshops: Wills and Trust

Sea Country Community Center September 30, 2025

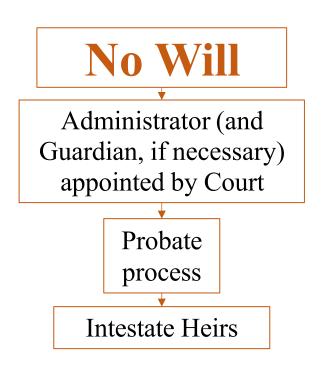


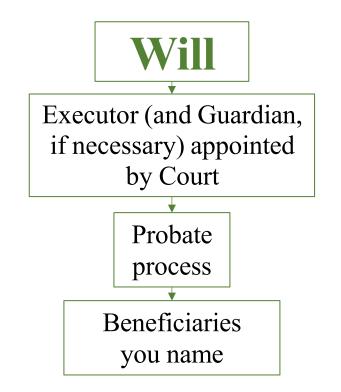
Amy Fenelli Ciftcikara, Attorney at Law



#### What is Probate?

- Probate is the court-supervised process of distributing a decedent's assets after death.
- Probate happens if you have No Will or only a Will, and your gross assets exceed the threshold (currently \$184,500\*).





# Estimated Cost of a \$1,000,000 (FMV) Probate Estate

/ / A	1	. 9 1	
Evacutor/A	dminicti	rator's Haas	٦.
Executor/A	JUHHILISU	iaudi 8 i'cci	•

4% of the first \$100,000=	\$4,000	
3% of the second \$100,000=	\$3,000	
2% of the remaining \$800,000=	\$16,000	
Total Executor Fees=	\$23,000	
Attorney's Fees		TOTAL FEES
4% of the first \$100,000=	\$4,000	\$53,200
3% of the second \$100,000=	\$3,000	400,200
2% of the remaining \$800,000=	\$16,000	
Total Attorneys Fees=	\$23,000	Probate Time
Other Fees		At least 1.5 years *depends on County
Filing Fees for Petitions=	\$1,200	depends on County
Probate Referee fee (0.1%)=	\$1,000	
Bond, Notice and Publication (appro	(x.) = \$5,000	
Total Other Fees=	\$7,200 CONFIDENTIAL	
		2

COPYRIGHT © 2025 Fenelli Law Firm, All Rights Reserved

3

#### What can you do to avoid a Probate?

- Pay-on-death/transfer-on-death designations
- Beneficiary designations
- Titling (e.g., joint tenancy) Drawbacks:
  - o Possible gift tax.
  - May cause issues between children.
  - **Exposes the property to sale by child, child's creditors, and child's divorce.**
  - Child may lose step-up in cost basis resulting in capital gain.
- Trust(s)

# Last Will and Testament -Effective after you pass

away

#### Revocable Living Trust

-Effective during your lifetime and after you pass away

# Estate Plan

#### Durable Power of Attorney for Health Care

-Effective during your lifetime -Court involvement not required

## Appointment of Conservator

-Effective during lifetime if you are incapacitated -Court involvement required Durable Power of Attorney for Finances

-Effective during your lifetime -Court involvement not required

PROPRIETARY AND CONFIDENTIAL COPYRIGHT © 2025 Fenelli Law Firm, All Rights Reserved

### **Durable Power of Attorney for Health Care**

or Advance Health Care Directive

- The Durable Power of Attorney for Health Care gives a trusted person the power to make medical decisions if you become incapacitated.
- Can give specific or general directions to your agent for your medical care, whether you wish to reside in a facility, end of life, organ donation, and wishes regarding burial, cremation, and memorial services.
- Important questions when drafting:
  - WHO is being appointed to act?
  - WHAT powers are you giving them?
  - WHEN does the document become effective?

### Durable Power of Attorney for Finances or General Power of Attorney

- The Durable Power of Attorney for Finances gives a trusted person the power to make financial decisions if you become incapacitated.
- Can include restrictive or broad powers over your Non-Trust Assets
- Important questions when drafting:
  - WHO is being appointed to act?
  - WHAT powers are you giving them?
  - WHEN does the document become effective?

#### **Revocable Living Trust**

- A Trust is a legal entity that owns your property.
- Why is a Trust important?
- Assets in a Trust are not subject to Probate.
  - A Trust can be structured to hold and protect assets for your beneficiaries.
  - Tax Planning to avoid estate taxes.
  - Trustee is appointed to manage, administer, and distribute assets.

#### **Types of Trusts**

- Revocable Trust Can be changed at anytime by the Grantor (creator). A Revocable Trust is usually the main component of an estate plan. Usually becomes irrevocable upon the Grantor's death.
- Irrevocable Trust Cannot be changed as easily.
  - Can be modified or terminated during Grantor's lifetime if the Grantor and all beneficiaries agree, and after Grantor's death with court approval.
  - Removes assets from your estate as you no longer control the asset.
  - Compressed tax rates highest rate at \$13,451 of income.
  - **Separate Tax returns**
  - **O Trust Protector**

#### **Benefits of Revocable Trust**

- If all assets are titled or designated to your Trust or a beneficiary that survives your passing, a Trust avoids conservatorship at incapacity and probate at death.
  - Assets are distributed without court involvement unless there are objections.
  - If Grantor/Trustee becomes incapacitated, a named successor Trustee takes over management of the assets without court involvement.
  - After death no probate. You can dictate the distribution method for the assets which may protect beneficiary from himself/herself, creditors, predators, divorce, or from losing government benefits.
  - o Privacy In general, Trust provisions are not made public.

### **Drawbacks of Revocable Living Trust**

- Cost to set up.
- No oversight.
- Trust Administration at death, but typically less than probate.

### Funding the Trust An Essential Step

- "Funding" a trust means assets must be re-titled from your name as an individual to your name as Trustee.
- If you do not fund the Trust, your heirs may have to administer your assets in a formal probate or other petition with the Court AND a Trust administration. This wastes time, money, and can be easily avoided.
- How to transfer title is different for each type of asset.

### Real Property, Timeshares, and Co-ops

- Real Property Title to your home should be in your Trust. Your attorney can advise the best method to transfer to avoid real property tax reassessment and capital gains.
- Rental Properties Consider creating a corporate entity to hold these properties to provide additional protections for the Trust and beneficiaries. Interest in the entity would be titled to the Trust.
- Timeshare Interests Title to Trust. Each Timeshare Company is unique.
- Co-op Title to Trust. An Attorney Opinion Letter may be needed to re-issue Co-op certificate.

#### **Bank and Brokerage Accounts**

- Should be retitled in your name as Trustee of the trust.
- If an account cannot be titled to the Trust, it should have a pay-on-death (POD) or transfer-on-death (TOD) beneficiary designation.
- Can name Co-Trustee as to one or more accounts.
- Household checking account.

#### **Other Common Assets**

- Business interests Interest in sole proprietorship, corporation, professional corporation, limited liability company, and/or general or limited partnership should be issued or assigned to the Trust.
- Safe Deposit Boxes Re-title in name of trust and/or add a joint owner.
- Promissory Notes Sign assignment to trust.
- Paper Savings Bonds Re-title in name of trust.
- Cars and Vessels Assign to Trust or Pass free of probate using DMV Affidavit.
- Vessels Documented by the U.S. Coast Guard Re-title in name of trust.
- Mobile Homes Re-title in name of trust.
- Tangible Personal Property Sign general assignment to trust. If you have specific items to be distributed, discuss it with your Attorney.

# Notable Exceptions: Retirement Plans and Life Insurance

- Retirement plans and life insurance generally must be owned by an individual (except life insurance in an ILIT).
- You can name your trust as beneficiaries by properly executing and submitting a beneficiary designation form with the Retirement or Life Insurance Company. Discuss with your attorney the best way to handle the beneficiary designations.

#### What happens if assets are not in Trust?

- Power of Attorney Agent can transfer assets to trust while Grantor is living.
- Small Estate Affidavit Avoids probate for assets up to:
  - \$166,250.00 for people that passed away prior to April 1, 2022;
  - **o\$184,500** for people passing away between 4/1/2022 and 4/1/2025; or
  - **o\$208,850 EXLCUDING up to \$750,000 of the value of their residence for people passing away after 4/1/2025.**
- Heggstad/Ukkestad/Spousal Property Petitions Court petition process to avoid full probate at death.
- Pour Over Will Pours over assets into the trust so they can be distributed according to the trust's terms. Requires a probate AND trust administration.

#### Gift and Estate Tax

- Federal Gift Taxes are due for any gifts over the annual exclusion (2025 is \$19,000). A Gift Tax Return needs to be filed.
- Federal Estate Taxes are due upon your passing if your estate is over the exemption (2025 is \$13,990,000). You may still want to file a return if the estate is under the exemption, discuss this with your Attorney.
- State Estate Tax may be due. California currently does not have an estate tax.
- Types of gifts generally exempt from gift tax:
  - Gifts to spouse and charities.
  - OGifts to any individual under the annual exclusion.
  - O Direct payments for tuition or medical care for any individual.

#### Basis Adjustment – Step Up or Step Down

- Joint Tenants partial adjustment at first joint tenant's death
- Community Property full adjustment at first spouse's death
- Solely Owned
  - Gift during life —Basis is set at time of gift and reported on gift tax return
  - Inherit at death Full step up or step down
- From irrevocable trust no adjustment

#### **Marital Sub-trusts:**

- A Trust Commonly referred to as Survivor's Trust (Revocable during surviving spouse's life).
- B Trust Commonly referred to as Residual Trust, Bypass Trust, Credit Shelter Trust, and/or Exemption Trust. This Trust can hold up to deceased spouse's Estate Tax Exclusion Amount (\$12,920,000 in 2023)
- C Trust Also referred to as a QTIP Trust or Marital Trust. Used to control decedent's property after death.

# **Sub-trust Considerations for Spouses – Simplicity vs Control**

- Sub-trust administration Allocate assets between sub- trusts, obtain tax ID number for irrevocable trust, and prepare Form 1041 annually for irrevocable trust.
- Power of appointment Can give the surviving spouse (or another person) power to change sections of the Trust. This can be broad or limited, discuss this with your Attorney.
- Allocation of assets Determined after the first death. Discuss this with your Attorney.

# How do you want to distribute assets to your Children and Other Beneficiaries?

- Outright
- At ages/stages:
  - Distributions for health, education, maintenance, and support
  - Principal at specific ages
  - Amounts for specific purposes
  - Special Needs

#### **Additional types of Trusts**

- Irrevocable Life Insurance Trusts (ILIT)
- Charitable Remainder Trusts (CRT, CRAT, CRUT)
- Grantor Retained Trusts (GRAT, GRUT)
- Qualified Personal Residence Trust (QPRT)
- Charitable Lead Trust (CLAT, CLUT)
- Irrevocable Trusts for Children/Grandchildren (Crummey Trusts)
- Intentionally Defective Grantor Trusts (IDGT)



## 24800 Chrisanta Drive, Suite 110 Mission Viejo, CA 92691 Phone: 949-699-0000 www.fenelli.com

