"Ask First!"

other financial products.

This form is to be filled out by any person who is offering legal, financial, retirement, insurance, accounting, estate, long-term care or similar planning services.

Respond to ALL categories completely; sign and date at the bottom of the page.

MY EDUCATION- I have achieved	the following level of educat	ion (check HIGHES	ST level achieved):	
☐ Some High School	☐ High School Diploma	□ Bachelo	ors Degree	
□ GED	☐ Some College	💢 Masters	s or other Advanced Degree	
② MY CREDENTIAL(S)- I have the f CLU, CPA, JD, MBA, years of relevant		al(s) and training (e	examples: CFP, ChFC,	
CFP				
3 MY RELEVANT LICENSE(S)- I has services I am offering to you (ex	ave the following license(s) gi amples: bar license (attorney	ving me the legal a	authority to provide the e; insurance license):	
License Type (Covers What Activities	Issued By	License No.	
 ♠ LEGAL SERVICES- (Check ONE ☑ I DO NOT practice law, and the se ☐ I DO practice law, and have an ac ☐ I DO practice law, but DO NOT ha supervision of the following attor 	ervices I am offering to you do tive license to practice law in ve an active license to praction	California. ce law in California.	. I am, however, under the	
Name of attorney: Telephone:				
Address:				
⑤ OUR BUSINESS RELATIONSHIP ☐ True / □ False: In our business rel before my interests and those of my ⑥ MY COMPENSATION- I will be pa	ationship, I will at all times se employer. aid in the following way (comr	nission, fee, salary		
person or company, in connection wi				
		Payment Will Be Made By (name each person or company)		
Fee Only	client			
<u>L</u>				
 Ø FINANCIAL PRODUCTS / AFFIL □ True / ☑ False: I offer or sell annu 				

® I certify under penalty of perjury that the responses herein are true to the best of my knowledge.

employer is, affiliated with a person or organization that offers or sells annuities, insurance, mutual funds or

Date: 10-20 - 25	Business Name: Eclectic Associates	
Signature: au Ju	Address: 1440 N. Hurbor Blud. Suite	220 Fulletton 92835
Print Name: Amber Shrusbrec	Telephone: (714) 738-0220	CA

Protect Yourself

Use the form to "Ask First!"



Healthcare and Elder Law Programs

See the back for the "Ask First!" form – Keep the form handy.

The reason for "Ask First!"

Many planning advisors are well-qualified and capable, and make fair disclosure to their clients. Unfortunately, unqualified or dishonest individuals also pretend to be expert planning advisors; and many of them provide sub-standard services or have hidden financial motives in providing their "planning services."

Why use "Ask First!"?

- You are entitled to the information which the form requests.
- You can find out in advance if the person offering planning services to you has legitimate professional credentials.
- You can find out in advance if the person will serve as a fiduciary and put your interests first.
- You can find out in advance if the person has hidden financial motives.

You can use the completed form as evidence, if the person's answers are false.

When to use "Ask First!"

- Have the person offering planning services complete and return the form to you, *before* you do any other business.
- At the same time, ask for and check the person's references.

How to use "Ask First!"

- If the person is reluctant to complete the form, take this as a warning.
- If the person will not put your interests first, take this as a warning.
- Review the person's answers, and look for missing or inconsistent information.
- Check out the person's licenses and other credentials, and past complaints and sanctions.

If the person doesn't answer all the questions, or if the answers make you uncomfortable, or if the answers do not "check out," do not do business with the person. Look for another planner!

Feel free to make copies of the form for your personal use.